

Sold Summary

	Nov 2018	Nov 2017	% Change
Sold Dollar Volume	\$12,902,229	\$15,139,198	-14.78%
Avg Sold Price	\$184,318	\$176,037	4.70%
Median Sold Price	\$180,500	\$172,400	4.70%
Units Sold	70	86	-18.60%
Avg Days on Market	45	90	-50.00%
Avg List Price for Solds	\$186,514	\$180,913	3.10%
Avg SP to OLP Ratio	99.2%	95.4%	3.94%
Ratio of Avg SP to Avg OLP	97.5%	95.3%	2.24%
SF Det Avg Sold Price	\$193,879	\$182,608	6.17%
All Other Avg Sold Price	\$0	\$132,725	-100.00%
Manufactured Avg Sold Price	\$82,333	\$91,225	-9.75%
SF Det Units Sold	64	78	-17.95%
All Other Units Sold	0	4	-100.00%
Manufactured Units Sold	6	4	50.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- SF Det = Single Family Detached
- All Other = Patio Home, Townhouse, Apartment Style/Flat, Gemini/Twin Home, Loft Style
- Manufactured = Mfg/Mobile, Modular
- New = Listing counts within a time period

Inventory

	Nov 2018	Nov 2017	% Change
Active Listings	323	222	45.50%
All Contracts	105	93	12.90%
New Listings	135	96	40.63%
New Contracts	99	81	22.22%

Financing (Sold)

Cash	21
Conventional	27
FHA	15
Other	0
Owner	1
VA	6

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	16
21 to 30	14
31 to 60	19
61 to 90	5
91 to 120	6
121 to 180	4
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings		
	SF Det	All Other	SF Det	All Other	SF Det	All Other	Manu		SF Det	All Other	Manu
<= \$50,000	0	0	0	0	0	0	2	2	0	0	10
\$50,001 to \$100K	1	0	3	0	1	0	3	8	5	2	7
\$100,001 to \$150K	1	0	4	0	1	0	1	7	21	2	10
\$150,001 to \$200K	3	0	16	0	11	0	0	30	82	4	5
\$200,001 to \$300K	3	0	5	0	11	0	0	19	134	0	4
\$300,001 to \$400K	0	0	1	0	1	0	0	2	19	0	1
\$400,001 to \$500K	0	0	0	0	1	0	0	1	8	0	1
\$500,001 to \$600K	0	0	0	0	1	0	0	1	2	0	0
\$600,001 to \$800K	0	0	0	0	0	0	0	0	4	0	0
\$800,001 to \$1M	0	0	0	0	0	0	0	0	1	0	0
\$1,000,001 to \$2.5M	0	0	0	0	0	0	0	0	1	0	0
\$2,500,001 to \$5M	0	0	0	0	0	0	0	0	0	0	0
\$5,000,001 +	0	0	0	0	0	0	0	0	0	0	0
Total	8	0	29	0	27	0	6	70	277	8	38
Avg Sold Price	\$169,563	\$0	\$176,875	\$0	\$219,346	\$0	\$82,333	\$184,318			
Prev Year - Avg Sold Price	\$176,025	\$145,300	\$170,736	\$95,000	\$201,540	\$0	\$91,225	\$176,037			
Avg Sold % Change	-3.67%	-100.00%	3.60%	-100.00%	8.83%	0.00%	-9.75%	4.70%			
Prev Year - # of Solds	12	3	38	1	28	0	4	86			

Active Detail